

RETIRE

IN COMFORT & HAPPINESS

CHALLENGE #2

ADVISORY SERVICES
DEPARTMENT

"Wealth is the ability to fully
experience life"

Henry David Thoreau



Hey there!

So you may have completed our first challenge and that's GREAT!

If you didn't, that's OK because you still have a chance to win more GREAT
TOKENS

By completing our 2nd Challenge you will receive a token! Are you ready?

Let's go!!

For this year of 2018, we want to ensure you maximize your savings for retirement.

Ask yourself these 3 questions:

1. What would I like to do when I retire? Continue working, travel, owning a business, babysit grandchildren etc.
2. Did I calculate the **exact** amount I need to save for my retirement?
3. Have I invested enough to ensure I meet the required amount?

On our retirement website www.ttutC.com/retirement we have included information on the various things to consider when planning for retirement.

We also have information on the various investment opportunities and our Retirement Calculator.

So here is your challenge....

1. Go unto the retirement website www.ttutc.com/retirement and download our Retirement Calculator. Click Start Here→ Calculating your retirement needs→ Retirement Calculator
2. In the retirement calculator, insert your **monthly** expense figure.
3. Insert the income you expect to receive from NIS, Senior Citizens Pension, Individual, Company Pension plan as well as any other income you expect to receive at retirement. See notes below the calculator if you are unsure.
4. Determine your shortfall / overage. If you have a shortfall go to step 5, if you have an overage skip and go to Step 7.
5. Insert the number of years you expect to live during retirement.
PS. If you need assistance on the average rate of return, use 4.66% based on the returns of the URF. Use an inflation factor of 7.88% as per Central Bank and your estimated life expectancy after you retire as 10.
6. Determine your Retirement Goal.
7. Submit to us your responses on the template provided at yourwealthmanager@ttutc.com. Include what sort of investments you have or will consider to achieve your retirement goal.
8. You do **not** need to submit your Retirement Calculations but the investments you will consider are to be submitted (without the values).

Note: Should you wish to submit your Retirement Calculations please contact us at Advisory Services ext. 3013 and we will arrange for you to send to one of our Financial Advisors.

Eg. Your calculator should look similar to the one below. Complete it using the Retirement Calculator.

Calculate your Retirement Needs

Enter items highlighted in Grey		
Retirement Calculator	TT Dollars	
Current living Expenses (monthly)	10000	<-- Enter your current monthly expenses
A. Estimated Living Expenses at Retirement (80%)	8000	
Estimated Retirement Income (monthly)		
1) ₃ National Insurance	3000	<--Enter the income you expect from National insurance
2) ₄ Senior Citizens Pension	1500	<--Enter the income you expect from Senior Citizens Pension (See link below)
2) Individual Pension plan	500	<--Enter the income you expect from your Individual Pension Plan
3) Company Pension plan	1000	<--Enter the income you expect from your Company Pension Plan
4) Other Income (rental income or current liabilities)	1000	<--Enter any other income you expect i.e Business, Rental property
B. Total Estimated Income	7000	
Retirement shortfall/ overage (A-B) per month	1000	You need to save more
Retirement shortfall/overage (A-B) per year	12000	
Expected Years in Retirement	25	<--Enter the number of years you expect to live in retirement

1 Expected Average Rate of Return from Investments	4.66%	<--Enter your average rate of return from the investments you have currently
2 Average Rate of Inflation	7.58%	<--Enter the average inflation rate over the years you have remaining to work
Net Inflation Adjusted Rate of Return	-3%	
Retirement Goal	TT\$437,520.70	

- 1 A benchmark 4.66% - 10 year return for the URF Fund was used as the rate of return
- 2 The average rate of inflation for 10 years is 7.58% as per Central Bank statistics
- 3 The sum of \$3,000.00 monthly for NIS was assumed.
- 4 A person obtaining \$3,000 NIS qualifies for \$1500 Senior Citizens Pension. See link below.

<http://www.news.gov.tt/content/new-schedule-senior-citizens-pension-take-effect-december-2015#.WpAn1a6nHcs>

This person has a retirement goal of **\$437,520**.

He/She will

1. Invest in UTC's URF Fund
2. Invest on Stocks on the Trinidad and Tobago Stock Exchange
3. Invest in an annuity product.
4. Save

The response highlighted in yellow above is what you are to submit to yourwealthmanager@ttutc.com

Simple right? Once your response is submitted we will contact you for your token!

Happy Planning!

For further assistance feel free to contact Ashley Borris at ext. 3012, Omar Holder at ext. 8115 or Linda Wilson-Mano at ext. 3013 from Advisory Services.

